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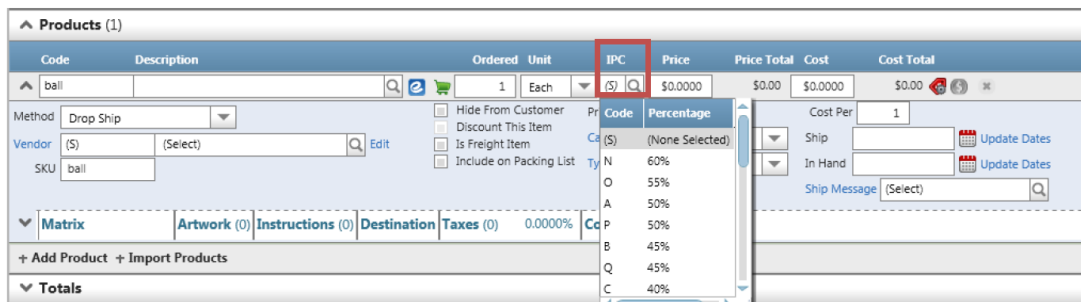
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## How Do You Use Industry Price Codes (IPC)?

Tammy Mason - 2017-09-13 - in Quotes, Orders & Invoices

### How Do You Use Industry Price Codes (IPC)?

Calculating cost or price using industry price codes (IPC) can be utilized in the Order Resource in the Product Expander. In the product line of the order, simply enter the IPC code and the customer price to calculate the Vendor cost. You can also enter the vendor cost and the IPC code to calculate the customer price.



The screenshot displays the 'Products (1)' section of the ASI SmartBooks interface. The main table shows a product with Code 'ball', Description 'ball', Ordered quantity '1', and Unit 'Each'. The Price is \$0.0000, Price Total is \$0.00, Cost is \$0.0000, and Cost Total is \$0.00. The IPC field is highlighted with a red box, and a dropdown menu is open showing various IPC codes and their percentages. The dropdown menu has a header with 'Code' and 'Percentage' columns. The items in the dropdown are:

Code	Percentage
(S)	(None Selected)
N	60%
O	55%
A	50%
P	50%
B	45%
Q	45%
C	40%

Below the main table, there are sections for 'Method' (Drop Ship), 'Vendor' ((S) (Select)), and 'SKU' (ball). There are also checkboxes for 'Hide From Customer', 'Discount This Item', 'Is Freight Item', and 'Include on Packing List'. At the bottom, there are sections for 'Matrix', 'Artwork (0)', 'Instructions (0)', 'Destination', 'Taxes (0)', and 'Totals'.